

Territory of Guam Teritorion Guam

OFFICE OF THE GOVERNOR L'FISINAN I MAGA'LAHI AGANA, GUAM 94910 U.S A

SEP 5 1990

The Honorable Joe T. San Agustin Speaker, Twentieth Guam Legislature 155 Herman Cortez Street Agana, Guam 96910

Dear Mr. Speaker:

Transmitted herewith is 8ill No. 1387, which I signed into law on August 22, 1990, as Public Law No. 20-210.

Sincerely.

JOSEPH F. ADA

Governor

Attachment 201172

## TWENTIETH GUAM LEGISLATURE 1990 (SECOND) Regular Session

## CERTIFICATION OF PASSAGE OF AN ACT TO THE GOVERNOR

This is to certify that Substitute Bill No. 1387 (LS), "AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND THE GUAM HOUSING CORPORATION THREE MILLION DOLLARS TO PROVIDE LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE OR CONSTRUCTION OF HOMES, TO APPROPRIATE SUCH SUM FOR SUCH LOAN, AND TO REPEAL AND REENACT SUBSECTION (C) OF TITLE 12, GUAM CODE ANNOTATED, IN CONNECTION THEREWITH," was on the 1st day of August, 1990, duly and regularly passed.

JOE T. SAN AGUSTIN
Speaker

Attested:

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PILAR C. LUJAN						
Senator	and	Legisla	ative	Secretar	y	

This Act was received	d by the Governo	r this 10th day of	<u>august</u> , 1990, at
	ck <u>A</u> .m.	,	1.
			John
		Ass	sistant Staff Officer
			Governor's Office

APPROVED:

JOSEPH F. ADA Governor of Guam

Date: August 22, 1990

Public Law No. 20-210

## TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

Bill No. 1387 (LS)
As amended by the Committee on
Housing & Community Development;
and further substituted by the
Committee on Rules

Introduced by:

- F. R. Santos
- C. T. C. Gutierrez
- T. S. Nelson
- P. C. Lujan
- E. P. Arriola
- M. Z. Bordallo
- H. D. Dierking
- G. Mailloux
- D. Parkinson
- F. J. A. Quitugua
- E. D. Reyes
- J. T. San Agustin
- J. P. Aguon
- J. G. Bamba
- D. F. Brooks
- E. R. Duenas
- E. M. Espaldon
- M. D. A. Manibusan
- M. C. Ruth
- T. V. C. Tanaka
- A. R. Unpingco

AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND THE GUAM HOUSING CORPORATION THREE MILLION DOLLARS TO PROVIDE LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE OR CONSTRUCTION OF HOMES, TO APPROPRIATE

# SUCH SUM FOR SUCH LOAN, AND TO REPEAL AND REENACT SUBSECTION (C) OF TITLE 12, GUAM CODE ANNOTATED, IN CONNECTION THEREWITH.

#### BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. Legislative findings. In order to provide low interest loans to its qualified customers, the Guam Housing Corporation (the "Corporation") must obtain low cost lending capital. The Corporation may acquire funds from private sources or through the issuance of tax exempt bonds but these potential sources of lending capital can only be obtained at market rates with the resultant effect that the Corporation's loans to qualified new borrowers would have to be at interest rates exceeding the rates at which the lending capital is borrowed. The need for low interest rate loans for middle and low income families would, thus, not be answered.

Since housing costs have risen beyond the reach of most Guam residents, the only way to make housing more affordable without disrupting the real estate market is to make low interest mortgage financing available to low and moderate income families and individuals. A low interest government loan to the Corporation will make it possible for the Corporation to make low interest mortgage loans to its customers.

Section 2. Authorization. The Governor of Guam may lend to the Corporation from the Fiscal Year 1991 General Fund revenues, Three Million Dollars (\$3,000,000), which sum is hereby appropriated from such Fiscal Year revenues of the General Fund to the Department of Administration for such loan.

Section 3. Purpose. The sole purpose of the loan authorized in Section 2 shall be to enable the Corporation to make low interest loans to its qualified borrowers. Such loans shall be for the purchase or construction of a home under the Corporation's lending programs as authorized in Chapter 4, Title 12, Guam Code Annotated.

Section 4. Terms and conditions. The loan authorized in Section 2 hereof shall bear interest at the rate of four percent (4%) per annum and shall be repaid to the Guam Housing Corporation Revolving Loan Fund created in

Section 8 hereof, in two hundred and forty (240) equal monthly payments of principal and interest, the first payment to commence one (1) year after the date of enactment hereof.

Section 5. Loans to be made: rate of interest. The loans to be made by the Corporation to its qualified moderate and low income families and individuals shall bear interest at the rate of six percent (6%) per annum. All other terms and conditions shall be accordance with the Corporation's lending programs as authorized in Chapter 4, Title 12, Guam Code Annotated.

Section 6. Event of Default. If the Corporation fails to make any payment to the Guam Housing Corporation Revolving Loan Fund within ninety (90) days after the date such payment becomes due, the loan shall be considered in default. The Governor, in the event of default, shall declare the loan to be in default and shall exercise whatever authority and remedies are necessary to remedy said default. Such remedies shall include, but shall not be limited to, taking ownership of any or all mortgages made from the proceeds of the loan authorized herein.

Section 7. Debt instruments and governing laws. The debt instruments issued in connection with this Act shall be governed by and construed in accordance with the laws of Guam. The debt shall be evidenced by a promissory note and other necessary debt instruments to be prepared by the Attorney General and executed by the Governor on behalf of the government of Guam and the President and Chairman of the Board of Directors of the Corporation on behalf of the Corporation.

Section 8. Guam Housing Corporation Revolving Loan Fund. There is hereby created a Guam Housing Corporation Revolving Loan Fund (the "Fund") for the purpose of providing future loans to the Corporation. All payments of principal and interest made by and received from the Corporation as payment of the loan authorized by Section 2 of this Act shall be deposited in the Fund.

Section 9. Against commingling. Revenues and proceeds in the Fund shall not be commingled with any other funds of the government of Guam and shall not be used for any purpose other than those authorized and stated herein.

Section 10. Interest. Interest earned by the Fund, from whatever source, shall be retained by the Fund.

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Section 11. Fund maintenance and administration. The Fund shall be maintained and administered by the Director of Administration.

Section 12. Loans from Fund. The Governor may, from time to time, enter into an agreement with the Corporation for additional loans from the Fund. Such loans shall be for the purpose of making loans under the Corporation's lending programs as allowed by Chapter 4, Title 12, Guam Code Annotated. Such loans shall bear interest at the rate of four percent (4%) per annum and shall be for periods not exceeding twenty (20) years. All principal and interest payments on loans made under this section shall be to the Fund. Loans made by the Corporation to its qualified moderate and low income borrowers from the proceeds of loans made to the Corporation hereunder shall bear interest at the rate of six percent (6%) per annum.

Section 13. Subsection (c) of §4103 of Chapter 4, Title 12, Guam Code Annotated, is hereby repealed and re-enacted to read:

"(c) To encourage and engage in low and moderate income housing activities, including development of residential subdivisions construction of housing for rental or resale, and to make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Guam Housing Corporation (the "Corporation") shall be administered as a means of accomplishing the purposes stated in §4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Corporation but not exceeding the Federal Housing Administration rate.

Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistant. All loans for the purchase or construction of such homes shall not exceed Eighty Thousand Dollars (\$80,000). An additional sum, not to exceed Fifty Thousand Dollars (\$50,000), may be borrowed for the purchase of land upon which the building is to be constructed. If the borrower already owns land upon which to construct a building, the Fifty Thousand Dollars (\$50,000) to purchase land may be applied for purchase or construction of a building. Loans shall be given only to

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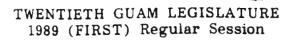
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residents who have been unable to obtain conventional financing from commercial lending institutions, including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Corporation loan."

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## ROLL CALL SHEET

Bill No. <u>138</u> 7		Date: 8/1/90			
Resolution No.				•	
QUESTION:					
	AYE	NAY	NOT VOTING	ABSENT	
J. P. Aguon					
E. P. Arriola					
J. G. Bamba	سا				
M. Z. Bordallo	<b>-</b>				
D. F. Brooks					
H. D. Dierking					
E. R. Duenas	<b></b>				
E. M. Espaldon					
C. T. C. Gutierrez	W				
P. C. Lujan	~				
G. Mailloux	· ·				
M. D. A. Manibusan					
T. S. Nelson	Market Walter				
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F. J. A. Quitugua	harmon				
E. D. Reyes	l-				
M. C. Ruth	V				
J. T. San Agustin	Year.				
F. R. Santos	bereit.				
T. V. C. Tanaka	· ·				
A. R. Unpingco	- Indiana				



Vice-Chairman on the committee on Health, Welfare and Ecology

Member of the Committees on:

- Tourism, Transportation and Communications
- General Governmental Operation
- Economic Development
- Justice, Judiclary
   Criminal Justice
- Energy, Utilities and Consumer Protection
- Youth, Human Resources, Senior Citizen & Cultural Affairs

Ethics

## **SENATOR GORDON MAILLOUX**

CHAIRMAN, COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT TWENTIETH GUAM LEGISLATURE

July 27, 1990

Honorable Joe T. San Agustin Speaker, Twentieth Guam Legislature 163 Chalan Santo Papa Agana, Guam 96910

Dear Mr. Speaker:

The Committee on Housing and Community Development to which 1387 (LS), "AN ACT TO AUTHORIZE referred Bill No. THE GOVERNOR ofGUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX (\$6,000,000) FOR THE PURPOSE OF PROVIDING MILLION DOLLARS INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES", hereby recommends Bill No. 1387 to pass by the Twentieth Guam Legislature.

The Committee votes are as follows:

To Do Pass:

To Not Pass:

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To Report Out Only:

O
To Place in Inactive File:

Not Available for Voting:

A copy of the Committee Report and other pertinent documents are enclosed for your perusal.

Sincerely,

GORDON MAILLOUX

Enclosures GM/pjb

#### COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT

## VOTE SHEET - BILL NO.1387

"AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX MILLION DOLLARS (\$6,000,000) FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES"

<u>MEMBERS</u>	TO DO PASS	TO NOT PASS	REPORT OUT ONLY	INACTIVE	FILE
CORDON MAILLOUX Chairman					
MADELEINE Z. BORDALLO Vice-Chairperson					
JOHN P. AGUON					
Elizabeth P. ARRIOLA					
PILAR C. LUJAN					
TED S. NELSON					
DON PARKINSON					
EDWARD D. REYES					
FRANCISCO R. SANTOS				;	
J. GEORGE BAMBA					

MARILYN D.A. MANIBUSAN

#### COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT

#### PUBLIC HEARING MINUTES - BILL NO. 1387

AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX MILLION DOLLARS (\$6,000,000) FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES.

DATE: JUNE 8, 1990 TIME: 9:00 A.M.

PLACE: LEGISLATIVE CONFERENCE ROOM
PACIFIC ARCADE BUILDING

MEMBERS PRESENT: Chairman Senator Gordon Mailloux, Vice-Chairperson Madeleine Z. Bordallo

WITNESSES PRESENT: Mr. Peter Leon Guerrero, President, Guam Housing Corporation; Frank Palomo, Guam Housing Corporation

#### SUMMARY OF TESTIMONIES

Mr. Leon Guerrero submitted testimony in writing endorsing the Bill in its entirety. Mr. Frank Palomo also endorsed the Bill. Mr. Elmore Cotton, Vice-President of the Guam Board of Realtors submitted written testimony supporting the Bill. The Bureau of Budget and Management Research submitted a fiscal impact report which stated that there would be a fiscal impact once the program outlined in the Bill is implemented. It states that a revenue loss equivalent to the difference between the proposed interest rate and what GHC would charge in its current lending program would have to be anticipated.

#### FINDINGS/RECOMMENDATIONS

Bill No. 1387 addresses the funding aspects of affordable housing loans thoroughly. Documentation by GHC states that the Bill is workable for GHC and addresses the source of funds for low cost housing loans. Amendments made to the Bill are to clarify who a qualified applicant is and to ensure that the Bill addresses the needs of residential home buyers. Therefore, the Committee on Housing and Community Development recommends to Pass Bill No. 1387, as Amended, by the Twentieth Guam Legislature.

#### ATTACHMENTS:

- 1. BILL NO. 1387, AS AMENDED BY THE COMMITTEE
- 2. BILL NO. 1387, AS REFERRED TO THE COMMITTEE
- 3. TESTIMONY OF MR. PETER LEON GUERRERO, PRESIDENT OF GUAM

HOUSING CORPORATION.

- 4. TESTIMONY OF MR. ELMORE COTTON, GUAM BOARD OF REALTORS
- 5. FISCAL IMPACT REPORT FROM THE BUREAU OF BUDGET AND MANAGEMENT RESEARCH
- 6. ATTENDANCE SHEET

#### TWENTIETH GUAM LEGISLATURE SECOND REGULAR (1990) SESSION

BILL NO. 1387 (LS) (AMENDED)

INTRODUCED BY:

F.R.SANTOS

G. MAILLOUX

P. LUJAN .

AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX MILLION DOLLARS (\$6,000,000) FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

- 1 Section 1. Legislative Finding. In order to provide
- low interest loans to its qualified [customers] clients
- 3 the Guam Housing Corporation ("Corporation") must
- 4 acquire funds from private sources or through the
- 5 issuance of tax exempt bonds, but these potential
- 6 sources of lending capital can only be obtained at
- 7 market rates with the resultant effect that the
- 8 Corporation's loans to qualified new borrowers would
- 9 have to be at interest rates exceeding the rates at
- 10 which the lending capital is borrowed. The need for
- 11 low interest rate loans for middle and low income
- 12 families would, thus, not be resolved. Since housing
- 13 costs have risen beyond the reach of most Guam
- 14 residents, the only way to make housing more affordable
- 15 without disrupting the real estate market is to make
- 16 low interest mortgage financing available to low and
- 17 moderate income families and individuals. A low

- 1 interest government loan to the Corporation will make
- 2 it possible for the Corporation to make low interest
- 3 mortgage loans to its [customers] clients.
- 4 Section 2. Authorization. The Governor of Guam may
- 5 lend and the Corporation may borrow, from the Fiscal
- 6 Year 1990 General Fund revenues, the sum of SIX
- 7 MILLION DOLLARS (\$6,000,000).
- 8 Section 3. Purpose. The sole purpose of the loan,
- 9 authorized in Section 2 hereof, shall be to enable and
- 10 permit the Corporation to make low interest loans
- 11 available to its qualified borrowers. Such loans shall
- 12 be for the purchase or construction of a home under the
- 13 Corporation's lending programs as authorized in Title
- 14 XII GCA Chapter 4.
- 15 Section 4. Terms and Conditions. The loan authorized
- 16 in Section 2 hereof, shall bear interest at a rate of
- four percent (4%) per annum, and shall be repaid to the
- 18 Guam Housing Corporation Revolving Loan Fund Account,
- 19 as created and established in Section 8 hereof, in two
- 20 hundred forty equal monthly payments of THIRTY SIX
- 21 THOUSAND THREE HUNDRED FIFTY EIGHT DOLLARS AND EIGHTY
- TWO CENTS (\$36,358.82), the first payment to commence
- 23 one year after the date of enactment hereof.
- 24 Section 5. Loans to be Made. Rate of Interest. The
- 25 loans to be made by the Corporation to its qualified
- 26 moderate and low income families and individuals, shall
- 27 bear an annual rate of interest of six percent (6%).

- 1 All other terms and conditions shall be in accordance
- with the Corporation's lending programs as authorized
- 3 in Title Xll GCA Chapter 4.
- 4 Section 6. Event of Default. If the Corporation fails
- 5 to make payment to the Housing Revolving Loan Fund
- 6 Account within ninety days (90) after the date such
- 7 payment becomes due, the law shall be considered in
- 8 default. The Governor, in the event of default, shall
- 9 declare the loan to be in default and shall exercise
- 10 whatever authority and remedies necessary to remedy
- 11 said default. Such remedy shall include, but shall
- 12 not be limited to, taking ownership of any or all
- 13 mortgages made from the proceeds of the loan authorized
- 14 herein.
- 15 Section 7. Debt Instruments and Governing Laws. The
- 16 debt instruments therefor shall be governed by and
- 17 construed in accordance with the laws of Guam. The
- 18 debt shall be evidenced by a promissory note and other
- 19 necessary debt instruments to be prepared by the
- 20 Attorney General and executed by the Governor on behalf
- 21 of the Government of Guam and the President and
- 22 Chairman of the Board of Directors of the Corporation
- 23 on behalf of the Corporation.
- 24 Section 8. Guam Housing Corporation Revolving Loan
- 25 Fund (GHCRLF). There is hereby created a Guam Housing
- 26 Corporation Loan Fund for the purpose of providing

- future loans to the Corporation. All payments of
- 2 principal and interest made by and received from the
- 3 Corporation as payment of the loan authorized herein,
- 4 shall be deposited in the Guam Housing Corporation
- 5 Revolving Loan Fund Account.
- 6 Section 9. Against Commingling. Revenues and Proceeds
- 7 in the GHCRLF shall not be commingled with any other
- 8 funds of the Government of Guam and shall not be used
- 9 for any purpose other than those authorized and stated
- 10 herein.
- 11 Section 10. Interest Earnings. Interest earned by the
- 12 GHCRLF, from whatever source, shall be retained by the
- 13 fund.
- 14 Section 11. Fund Maintenance and Administration. The
- 15 GHCRLF shall be maintained and administered by the
- 16 Director of Administration.
- 17 Section 12. Loans from GHCRLF. The Governor may, from
- 18 time to time, enter into an agreement with the
- 19 Corporation for additional loans for GHCRLF. Such
- 20 loans shall be for the purpose of making loans under
- 21 the Corporation's lending programs as allowed by Title
- 22 XII GCA Chapter 4. Such loans shall bear an annual
- 23 interest rate of Four Percent (4%) and shall be for
- 24 periods not exceeding twenty (20) years. The repayment
- of principle and interest of loans made hereunder shall
- 26 revert to the GHCRLF. Loans made by the Corporation
- 27 to its qualified moderate and low income borrowers from

- 1 the proceeds of loans made to the Corporation
- 2 hereunder, shall bear an annual interest rate not to
- 3 exceed six percent (6%).
- 4 Section 13. Section 4103 c) of 12 GCA Chapter 4 is
- 5 hereby repealed and re-enacted to read:
- 6 (c) To encourage and engage in low and moderate income
- 7 housing activities, including development of
- 8 residential subdivisions, construction of housing for
- 9 rental and resale, and to make loans to any person
- 10 or family who qualifies for the purchase,
- 11 construction, improvement or repair of a home
- 12 or condominium. All loans so made shall be of such
- 13 sound value or so secured as reasonably to assure
- 14 repayment, taking into consideration the policy of the
- 15 Legislature that the lending powers of the Corporation
- 16 shall be administered as a means of accomplishing the
- 17 purposes stated in Section 4101 of the Chapter, and
- 18 shall bear interest at a rate to be determined by the
- 19 Board of Directors of the Guam Housing Corporation but
- 20 not exceeding the Federal Housing Administration rate.
- 21 Loans should be made to the residents of Guam,
- 22 to enable them to purchase homes or condominiums
- 23 or to construct permanent homes which are
- 24 typhoon resistant. All loans for the purchase or
- 25 construction of such homes shall not exceed EIGHTY
- 26 THOUSAND DOLLARS (\$80,000). An additional sum, not to
- 27 exceed FIFTY THOUSAND DOLLARS (\$50,000) may be borrowed

- 1 for the purchase of land upon which the building is to
- 2 constructed. If the borrower already owns land upon
- which to construct a building, the FIFTY THOUSAND
- 4 DOLLARS (\$50,000) to purchase land may be applied for
- 5 purchase or construction of a building. Loans shall
- 6 be given only to residents who have been unable to
- 7 obtain conventional financing from commercial lending
- 8 institutions including but not limited to banks and
- 9 savings and loan associations. At least three (3)
- 10 written loan refusals from commercial lending
- 11 institutions shall be presented upon application for a
- 12 Guam Housing Corporation loan.

Introduced

APR 23'90

## TWENTIETH GUAM LEGISLATURE SECOND REGULAR (1990) SESSION

Bill No. 1387 (15)

Introduced by:

AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX MILLION DOLLARS (\$6,000,000) FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES.

## BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. Legislative Finding. In order to provide low interest loans to its qualified customers, the Guam Housing Corporation ("Corporation") must acquire low cost lending capital. The Corporation may acquire funds from private sources or through the issuance of tax exempt bonds but these potential sources of lending capital can only be obtained at market rates with the resultant effect that the Corporation's loans to qualified new borrowers would have to be at interest rates exceeding the rates at which the lending capital is borrowed. The need for low interest rate loans for middle and low income families would, thus, not be resolved.

Since housing costs have risen beyond the reach of most Guam residents, the only way to make housing more affordable without disrupting the real estate market is to make low interest mortgage financing available to low and moderate income families ad individuals. A low interest government loan to the Corporation will make it possible for the Corporation to make low interest mortgage loans to its customers.

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Section 2. Authorization. The Governor of Guam may lend and the Corporation may borrow, from the Fiscal Year 1990 General Fund revenues, the sum of SIX MILLION DOLLARS (\$6,000,000.00).

Section 3. Purpose. The sole purpose of the loan, authorized in Section 2 hereof, shall be to enable and permit the Corporation to make 3 low interest loans available to its qualified borrowers. Such loans shall be for the purchase or construction of a home under the Corporation's lending programs as authorized in Title XII GCA Chapter 4.

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Section 4. Terms and Conditions. The loan authorized in Section 2 hereof shall bear interest at a rate of four percent (4%) per annum, and shall be repaid to the Guam Housing Corporation Revolving Loan Fund Account, as created and established in Section 8 hereof, in two hundred and forty equal monthly payments of THIRTY SIX THOUSAND THREE HUDRED FIFTY EIGHT DOLLARS AND EIGHTY TWO CENTS (\$36,358.82), the first payment to commence one year after the date of enactment hereof.

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Section 5. Loans to be Made: Rate of Interest. The loans tomade by the Corporation to its qualified moderate and low income families and individuals shall bear an annual rate of interest of Six percent (6%). All other terms and conditions shall be accordance with the Corporation's lending programs as authorized in Title XII GCA Chapter 4.

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Event of Default. If the Corporation fails to make Section 6. payment to the Housing Revolving Loan Fund Account within ninety days (90) after the date such payment becomes due, the loan shall be considered in default. The Governor, in the event of default, shall declare the loan to be in default and shall exercise whatever authority and remedies necessary to remedy said default. Such remedy shall include, but shall not be limited to, taking ownership of any or all mortgages made from the proceeds of the loan authorized herein.

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Section 7. Debt Instrumennts and Governing Laws. The debt instruments herefor shall be governed by and construed in accordance with the laws of Guam. The debt shall be evidenced by a promissory note and other necessary debt instruments to be prepared by the Attorney General and executed by the Governor on behalf of the Government of Guam and the President and Chairman of the Board of Directors of the Corporation in behalf of the Corporation.

Section 8. Guam Housing Corporation Revolving Loan Fund (GHCRLF). There is hereby created a Guam Housing Corporation Revolving Loan Fund for the purpose of providing future loans to the Corporation. All payments of principal and interest made by and received from the Corporation as payment of the loan authorized herein, shall be deposited in the Guam Housing Corporation Revolving Loan Fund Account.

Section 9. Against Commingling. Revenues and Proceeds in the the GHCRLF shall not be commingled with any other funds of the Government of Guam and shall not be used for any purpose other than those authorized and stated herein.

Section 10. Interest Earnings. Interest earned by the GHCRLF, from whatever source, shall be retained by the fund.

Section 11. Fund Maintenance and Administration. The GHCRLF shall be maintained and administered by the Director of Administration.

Section 12. Loans From GHCRLF. The Governor may, from time to time, enter into an agreement with the Corporation for additional loans from the GHCRLF. Such loans shall be for the purpose of making loans under the Corporation's lending programs as allowed by Title XII GCA Chapter 4. Such loans shall bear an annual interest rate of Four percet (4%) and shall be for periods not exceeding Twenty (20) years. The repayment of principal and interest of loans made hereunder shall revert to the GHCRLF. Loans made by the Corporation to its qualified moderate and low income borrowers from the proceeds of loans made to the Corporation hereunder, shall bear an annual interest rate not to exceed SIX percent (6%).

Section 13. Section 4103 (c) of 12 GCA Chapter 4 is hereby repealed and re-enacted to read:

"(c) To encourage and engage in low and moderate income housing activities, including development of residential subdivisions,

construction of housing for rental or resale, and to make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means of accomplishing the purposes stated in Section 4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not exceeding the Federal Housing Administration rate.

Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistant. All loans for the purchase or construction of such homes shall not exceed EIGHTY THOUSAND DOLLARS (\$80,000). An additional sum, not to exceed FIFTY THOUSAND DOLLARS (\$50,000) may be borrowed for the purchase of land upon which the building is to be constructed. If the borrower already owns land upon which to construct a building, the FIFTY THOUSAND DOLLARS (\$50,000) to be applied to purchase land may be applied for purchase or construction of a building. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan.

TESTIMONY ON BILL NO. 1387 BEFORE THE COMMITTEE ON HOUSING & COMMUNITY DEVELOPMENT The Honorable Gordon Mailloux Chairman

THE COMMITTEE ON GENERAL GOVERNMENTAL OPERATIONS
The Honorable Ted S. Nelson, Chairman
20th Guam Legislature

Submitted by:
Peter J. Leon Guerrero
President, Guam Housing Corporation
June 8, 1990

Mr. Chairmen, and members of the Committees on Housing and Community Development and General Governmental Operations, I am Peter J. Leon Guerrero, President of Guam Housing Corporation. I am here to offer comments in favor of Bill No. 1387.

I would like to commend the bill's sponsor Senator Frank Santos for being so cognizant of the problems of affordable housing on Guam in developing this timely piece of legislation that will help GHC borrowers secure low cost loans to buy or build the home of their dreams.

Bill 1387 would achieve four main objectives: (1) it would give GHC sufficient lending capital to take care of its existing list of pending applications, (2) it would raise GHC's lending limit from \$100,000 to \$130,000, (3) it would provide GHC with a continual source of low cost lending capital, and (4) because the bill would allow GHC to make loans at rates of 6.00%, it would result in

Testimony on Bill 1387 Page Two of Three

substantially lower mortgage payments for GHC's borrowers. GHC fully supports all of these objectives.

Although GHC is continually looking for new sources of capital to refinance its debts and make low interest loans to its borrowers, the conditions accurately stated under the Legislative findings in Section 1 of this bill have made it nearly impossible for GHC to find low cost lending Capital. In the past it was possible for GHC to secure low cost lending capital via tax exempt loans or bonds. Congress recently changed the Internal Revenue Code so that GHC would be required to adhere to its stringent criteria to use tax exemptions as a means for acquiring low interest loans.

Last month, GHC solicited through GEDA a request for proposals for \$40,000,000 to refinance a portion of its high interest long-term debt and to secure new lending capital. As of the deadline for submission, there were no interested parties. This means that GHC will eventually have to look for other alternatives and that process could take time. Meanwhile the list of pending applications will continue to grow.

Passage of this bill will provide GHC with enough lending capital to meet the current demand and buy some time while GHC attempts to acquire approximately \$19

Testimony on Bill 1387 Page Three of Three

million to refinance a portion of its corporate debt and approximately \$10 to \$15 million in new lending capital to meet the demand for new mortgages over the next two years.

\$8,064,500 under various stages of processing as of April 30th of this year. I estimate that this figure will grow by approximately \$500,000 or more each month. We also expect that as land prices and construction costs rise, it will become increasingly more difficult for GHC to assist families and individuals in need of low cost mortgage financing unless GHC can make larger loans at lower rates.

Once again, GHC fully supports the passage of Bill 1387 in its entirety and we urge these Committees and the entire legislature to act favorably on this bill as presented.

Mr. Chairmen, Thank you for this opportunity to comment on this measure. Should you have questions or concerns I will respond as best I can at this time.

Peter J. Leon Guerrero



# GUAM BOARD OF REALTORS®

The Voice for Real Estate on Guam



Vera Hogan, Secretary Cathy Mateo, Treasurer

P. O. Box GV Agana, GU 96910 Ph (671) 477-1985

## The Twentieth Guam Legislature

Friday, June 8, 1990

Members of the Legislature:

As Vice-President of the Guam Board of Realtors®, it is my distinguished pleasure to announce the board's support for Bill Number 1380% introduced by Senator Frank Santos, and Bill Number 1285, introduced at the request of the Governor of Guam.

The Guam Board of Realtors® acknowledge that there is an affordable housing issue. Much of today's market is represented by housing that is beyond the financial capability of many Guam residents in the middle and low income ranges. All of Guam's Realtors® will continue to support legislation aimed at resolving this problem.

We commend Senator Santos for introducing Bill 1380 as a means to address the problem of affordable housing for low and moderate income families. By authorizing to low interest loan to the Guam Housing Corporation for the purpose of extending low-interest loans to the people of Guam, many qualified individuals and families will have the opportunity to buy or build a quality home and pay significantly less than market interest rates on their mortgage.

We are truly amazed at the effort put forth in the bill requested by Governor Ada. With the flexibility that the CAHAT program provides, it will make a significant impact on the current situation, and allow for a greater number of Guam's people to make "the Great American Dream" of owning their own home assincere reality.

We only have one concern that can be alleviated by additional clarification written in the language of both bills. And that is, that condominiums be specified as a form of housing to which these programs may apply. Our reasoning stems from the fact that, in an attempt to aid Guam's land conservation effort, the current development trend leans towards condominiums as a form of housing. With interest rates the way they are, many of these condominiums command a steeper rental return than the general public is able to handle. With legislation designed to make it easier to buy these condos, we are certain that man j of the same families and individuals who currently find it impossible to rent, will be able to own one outright.

Sincerely,

Elmore A. Cotton

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#### COMMENTS ON BILL NO. 1387

The Bill authorizes the Government to lend \$6,000,000 to the Guam Housing Corporation (GHC) for the purpose of making available, low mortgage loans to eligible applicants.

Fiscal Impact would be apparent when GHC implements the loan program pursuant to this Act. Since the maximum mortgage rate under this program is 6%, a revenue loss equivalent to the difference between the proposed rate and what GHC is charging in its current lending program is anticipated.

AMORT. SCHEDULE:	20 YEARS	20 YEARS	REVENUE LOSS
Principal:	\$6,000,000	\$6,000,000	
Interest:	6.00	11.00	
Periods:	0	o	
Payment:	42,986	61,931	
Interest Paid:	4,315,607	8,863,513	(\$4,546,906)
Compound /Year:	12	12	

Status of General Fund Revenues vs. Appropriations:

Revenue Estimate (P.L. 20-41) \$384.0M

Less Appropriations/Obligations to date 475.1M

(up to P.L. 20-183)

Excess appropriations over revenues

\$(91.1M)

MICHAEL J. REIDY

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## COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT PUBLIC HEARING

JUNE 08, 1990 BILL NO. 1387

Will The committee now will go on to hear BILL 1387 "AN ACT AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FORM THE GENERAL FUND THE SUM FOR THE PURPOSE OF PROVIDING LOW INTEREST \$6,000,000 MIDDLE AND LOW INCOME FAMILIES FOR THE TO QUALIFIED LOANS PURCHASE AND/OR CONSTRUCTION OF HOMES: Here to testify on Bill 1387 we have again Mr. Peter Leon Guerrero of GHC-President, Ray Laquana-Mayor of Barrigada, I'm afraid the Mayor is not here this afternoon, Mr. Tony Artero is not here Guam Board of Realtor, Mr. Francsico Palomo is here Please proceed Peter. GHC.

P.J.L.G.: Thank you again Madamn Chair. For the record I'm Peter J. Leon Guerrero President of GHC.

(Please see written testimony)

Corporation borrowers secure low cost loans to buy or build the home of their dreams. Bill 1387 would achieve 4 main objectives.

They would give GHC sufficient lending capital to take care of existing list of pending applications. It would raise GHC lending limit from \$100,000.000 currently to \$130.000.000, it would provide GHC with a continual source of low cost lending capital and because the bill would allow GHC to make loans at rates of 6%. Then it would result in substantially lower mortgage payments for GHC borrowers. GHC does fully support these objectives. Although GAC is continually looking for new sources of capital to refinance its debts and make law intrest to its borrowers the conditions accurately stated under the legislative findings. Section 1 of this bill have made it nearly impossible for GAC to find the low cost lending capital via tax encrupt loans or bonds. Congress has changed the internal revenue code so that GHC would be required to adhere to stringont criteria to use emenptions as a means to aquire low intrest loans. Last month GHC solicited through GEDA a request for proposals for 40 million dollars to refinance a portion of its height intrest long term debt and secure lending capital as of that time for submission there were no intrested parties. This means that GHC will eventually have to look for other alternatives and that process could take time. Meanwhile the list pending application will continue to grow. Passage of this bill will provide GHC with enough lending capital to meet the current demand and by some time while we attempt to aquire approximately \$19 million dollars to refinance a portion of our corporate debt and approximately \$10 to 15 million dollars in new lending capital to meet the demand for new mortgages over the next 2 yrs, GAC currently has 111 loan applications totalling over 8 million dollars under various stages of processing as of April 30" 1990. We estimate that this figure will grow approximately 1/2 a million dollars or more each month. We also expect that as land prices

and construction cost rise it would become increasingly difficult for GHC to assist families and individuals in need of low cost mortgage financing unless GHC can make larger loans at lower rates. We urge the committee and the entire legislature to act entirely in favor of this bill. (Pete Leon Guerrero).

Francisco Palomo: One minor suggestion: The intention of the bill is to provide a 6% interest on loan amount and this is fixed at 20 yrs. I feel that some considerations should be made to deminish the assistance as time goes on. It's a natural progression that people in the work force would continue to increase their salary as they become more professioned on their job force. As their salary goes up the assistance should deminish. The mechanics providing the diminishing scale would be of course a fact that it would be ultimately done by research. A 20 yr. fixed percent rate might be to liberal.

When a private enterprise can not do the job then the SM: Government must come in We're a fairly small community based upon national standards, we still have with in our control the oppurtunity to get housing for everybody on this island who wants it at this time. If we don't do it you're going to find a situation like in Hawaii where the people are living in tent's making \$2,000, to 3,000,00 a month because they cannot afford to buy a house. They're being pushed out of rental units because the rent is too high. Who pays that tax when people go on welfare need help under emergency conditions for housing? All we're doing is taking a situation and handling it before it becomes like Hawaii In the long run we will be saving money As soon as the private banks can take over I hope one day GHC goes out of business. In effect we're trying to work GHC and GHURA out of a job This a non-political situation.

(This is the end of Bill 1387)

#### ATTENDANCE SHEET

#### COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT

DATE: June 08 1990

BILL NO.: 1387

AN-AGT-TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF \$6,000,000. FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURPOSE AND/OF CONSTRUCTION OF HOMES

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]	Teter J. Leon Guerraro	Sign:	Written:	Oral:	Guam Housing Corp.	Favor:	Against:
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	FRANCISCO PALOMO			V	Com Housing CORP		
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Introduced

## TWENTIETH GUAM LEGISLATURE SECOND REGULAR (1990) SESSION

APR 23'90

Bill No. 1387 (LS)

Introduced by:

F.R. Santos

AN ACT TO AUTHORIZE THE GOVERNOR OF GUAM TO LEND AND THE GUAM HOUSING CORPORATION TO BORROW FROM THE GENERAL FUND THE SUM OF SIX MILLION DOLLARS (\$6,000,000) FOR THE PURPOSE OF PROVIDING LOW INTEREST LOANS TO QUALIFIED MIDDLE AND LOW INCOME FAMILIES FOR THE PURCHASE AND/OR CONSTRUCTION OF HOMES.

### BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. Legislative Finding. In order to provide low interest loans to its qualified customers, the Guam Housing Corporation ("Corporation") must acquire low cost lending capital. The Corporation may acquire funds from private sources or through the issuance of tax exempt bonds but these potential sources of lending capital can only be obtained at market rates with the resultant effect that the Corporation's loans to qualified new borrowers would have to be at interest rates exceeding the rates at which the lending capital is borrowed. The need for low interest rate loans for middle and low income families would, thus, not be resolved.

Since housing costs have risen beyond the reach of most Guam residents, the only way to make housing more affordable without disrupting the <u>real</u> estate market is to make low interest mortgage financing available to low and moderate income families ad individuals. A low interest government loan to the Corporation will make it possible for the Corporation to make low interest mortgage loans to its customers.

Section 2. Authorization. The Governor of Guam may lend and the Corporation may borrow, from the Fiscal Year 1990 General Fund revenues, the sum of SIX MILLION DOLLARS (\$6,000,000.00).

Section 3. Purpose. The sole purpose of the loan, authorized in Section 2 hereof, shall be to enable and permit the Corporation to make low interest loans available to its qualified borrowers. Such loans shall be for the purchase or construction of a home under the Corporation's lending programs as authorized in Title XII GCA Chapter 4.

Section 4. Terms and Conditions. The loan authorized in Section 2 hereof shall bear interest at a rate of four percent (4%) per annum, and shall be repaid to the Guam Housing Corporation Revolving Loan Fund Account, as created and established in Section 8 hereof, in two hundred and forty equal monthly payments of THIRTY SIX THOUSAND THREE HUDRED FIFTY EIGHT DOLLARS AND EIGHTY TWO CENTS (\$36,358.82), the first payment to commence one year after the date of enactment hereof.

Section 5. Loans to be Made: Rate of Interest. The loans to-made by the Corporation to its qualified moderate and low income families and individuals shall bear an annual rate of interest of Six percent (6%). All other terms and conditions shall be accordance with the Corporation's lending programs as authorized in Title XII GCA Chapter 4.

Section 6. Event of Default. If the Corporation fails to make payment to the Housing Revolving Loan Fund Account within ninety days (90) after the date such payment becomes due, the loan shall be considered in default. The Governor, in the event of default, shall declare the loan to be in default and shall exercise whatever authority and remedies necessary to remedy said default. Such remedy shall include, but shall not be limited to, taking ownership of any or all mortgages made from the proceeds of the loan authorized herein.

Section 7. Debt Instruments and Governing Laws. The debt instruments herefor shall be governed by and construed in accordance with the laws of Guam. The debt shall be evidenced by a promissory note and other necessary debt instruments to be prepared by the Attorney General and executed by the Governor on behalf of the Government of Guam and the President and Chairman of the Board of Directors of the Corporation in behalf of the Corporation.

Section 8. Guam Housing Corporation Revolving Loan Fund (GHCRLF). There is hereby created a Guam Housing Corporation Revolving Loan Fund for the purpose of providig future loans to the Corporation. All payments of principal and interest made by and received from the Corporation as payment of the loan authorized herein, shall be deposited in the Guam Housing Corporation Revolving Loan Fund Account.

Section 9. Against Commingling. Revenues and Proceeds in the the GHCRLF shall not be commingled with any other funds of the Government of Guam and shall not be used for any purpose other than those authorized and stated herein.

**Section 10. Interest Earnings.** Interest earned by the GHCRLF, from whatever source, shall be retained by the fund.

Section 11. Fund Maintenance and Administration. The GHCRLF shall be maintained and administered by the Director of Administration.

Section 12. Loans From GHCRLF. The Governor may, from time to time, enter into an agreement with the Corporation for additional loans from the GHCRLF. Such loans shall be for the purpose of making loans under the Corporation's lending programs as allowed by Title XII GCA Chapter 4. Such loans shall bear an annual interest rate of Four percet (4%) and shall be for periods not exceeding Twenty (20) years. The repayment of principal and interest of loans made hereunder shall revert to the GHCRLF. Loans made by the Corporation to its qualified moderate and low income borrowers from the proceeds of loans made to the Corporation hereunder, shall bear an annual interest rate not to exceed SIX percent (6%).

**Section 13.** Section 4103 (c) of 12 GCA Chapter 4 is hereby repealed and re-enacted to read:

"(c) To encourage and engage in low and moderate income housing activities, including development of residential subdivisions,

construction of housing for rental or resale, and to make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means of accomplishing the purposes stated in Section 4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not exceeding the Federal Housing Administration rate.

Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistant. All loans for the purchase or construction of such homes shall not exceed EIGHTY THOUSAND DOLLARS (\$80,000). An additional sum, not to exceed FIFTY THOUSAND DOLLARS (\$50,000) may be borrowed for the purchase of land upon which the building is to be constructed. If the borrower already owns land upon which to construct a building, the FIFTY THOUSAND DOLLARS (\$50,000) to be applied to purchase land may be applied for purchase or construction of a building. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan.